



Taste and discover what
gives New Zealand wine
its reputation.

New Zealand in a Glass

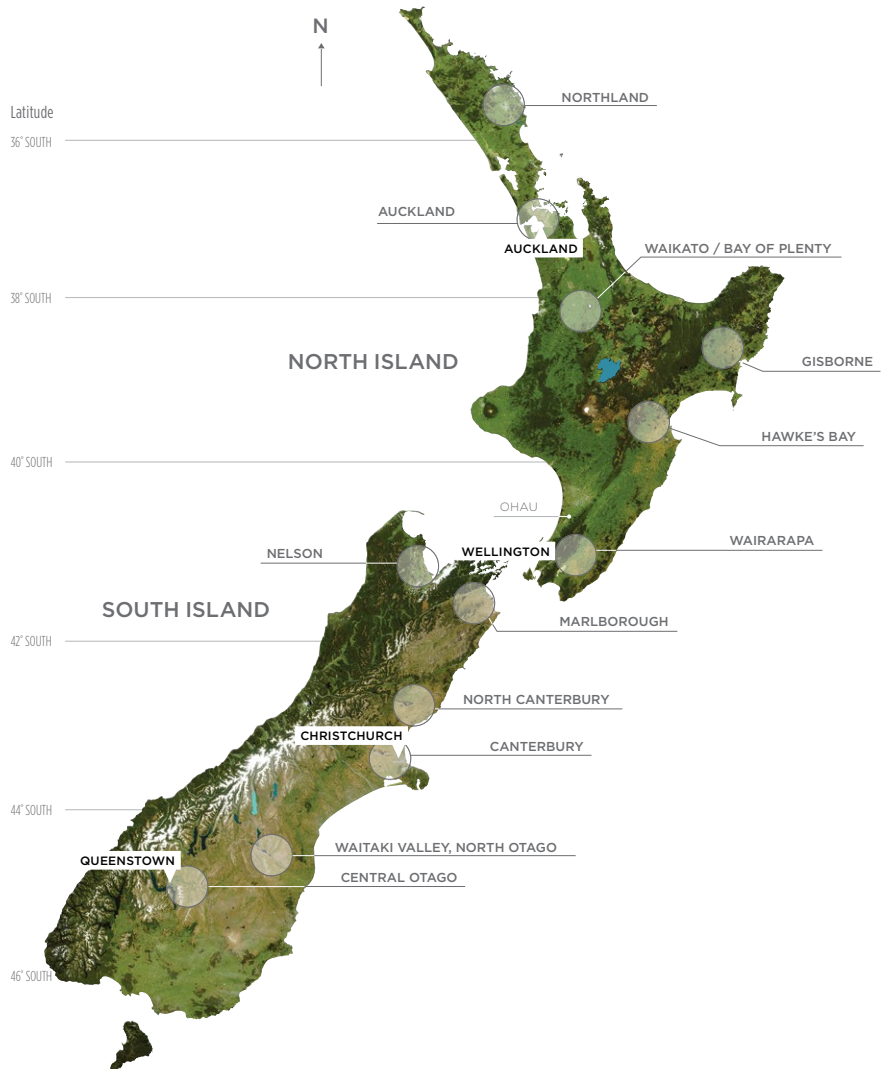
Copenhagen
20 January 2020



NEW ZEALAND WINE
PURE DISCOVERY

New Zealand

Wine Regions



Nau mai, Haere mai,

Welcome to the 2020 New Zealand Wine tasting in Copenhagen.

We are delighted to be back in this dynamic city which shares many common interests with New Zealand, such as a love of gastronomy and a growing interest in sustainable products.

Connect with us online by following @nzwineurope on Twitter and Instagram and using #nzwine.

Most importantly, enjoy discovering for yourself what gives New Zealand wine its reputation.

Kia ora!

Wines marked with:

O are members of Organic Winegrowers New Zealand and the wine conforms to New Zealand's organics standards

V are vegan-friendly

🔍 Seeking distribution

AMW Appellation Marlborough Wine Member Certified

RS (Residual sugar) is measured in grams per litre

Alc. (Alcohol Volume) percentage is measured per litre

All of the wines presented today are made from either 100% sustainably or organic certified grapes by one of the following programmes...



For more info go to nzwine.com/sustainability

Babich Wines

babichwines.com



Babich Sauvignon Blanc, Marlborough 2019 Alc. 13%		DKK 119.75
Babich Pinot Noir, Marlborough 2018 Alc. 13%		DKK 149.75
Babich Black Label Sauvignon Blanc, Marlborough 2019 Alc. 13%		DKK 139.75
Babich Family Estates Cowslip Valley Riesling, Marlborough 2017 Alc. 13% RS 9.9		DKK 119.75
Babich Family Estates Organic Sauvignon Blanc, Wairau Valley, Marlborough 2019 Alc. 13%	AMW O V	DKK 149.75
Babich Family Estates Organic Chardonnay, Wairau Valley, Marlborough 2018 Alc. 13%	O	DKK 149.75
Babich Family Estates Organic Pinot Noir, Wairau Valley, Marlborough 2017 Alc. 13%	O	DKK 189.75
Babich Winemakers' Reserve Pinot Noir, Marlborough 2018 Alc. 13%		DKK 189.75

Babich Wines is New Zealand's most experienced family-owned winery. Three generations of the Babich family have shared a passion for winemaking as a way of life; we are a global export business but have never lost sight of the importance of family, farming and the winemaker's craft.

Winery Contact | Victoria Kennedy | +64 9 833 7859 | victoria@babichwines.com

Agent/Distributor | A/S Skjold Burne / Oskar Davidsen & Co

Mari-Louise Paustian | +45 43451422 | info@skjol-burne.com

Gardo & Morris

gardomorris.com



Gardo & Morris Organic Marlborough Sauvignon Blanc 2019 Alc. 13.5%	€ 11.00
--	---------

Gardo & Morris Brut Marlborough Sauvignon Blanc 2019 Alc. 13.0%	€ 11.00
---	---------

Gardo & Morris Marlborough Pinot Noir 2018 Alc. 13.5%	€ 12.00
---	---------

We are a small family-run New Zealand Winery operating from both Sweden and New Zealand. A husband and wife team, we travel between New Zealand and Sweden every year to make our own wines. Our New Zealand Winery creates exceptional single vineyard wines from New Zealand's finest wine-growing regions. Each wine is hand-crafted to reflect the flavours of the vineyard site and the grape variety. We work almost exclusively with small vineyards so that we can pick the very best fruit the vine shave to offer.

Winery contact | Ben Morris | +46 70260033 | info@gardomorriswines.se

Giesen Group

giesenwines.com, arawines.co.nz



Giesen Estate Sauvignon Blanc, Marlborough 2019	DKK 140.00
Alc. 12.5%	

Giesen Organic Sauvignon Blanc, Marlborough 2019	OV	DKK 150.00
Alc. 13%		

Giesen Organic Pinot Noir, Marlborough 2015	O	DKK 300.00
Alc. 13.5%		

Ara Single Estate Sauvignon Blanc, Marlborough 2018	DKK 185.00
Alc. 13%	

Giesen The Brothers Pinot Noir, Marlborough 2016	DKK 195.00
Alc. 13%	

The Fuder Clayvin Chardonnay, Southern Valleys, Marlborough 2015	O	DKK 335.00
Alc. 13%		

Giesen Wines is 100% family owned and operated with the three Giesen brothers Theo, Alex, and Marcel creating a wine brand which has become internationally recognised. In 1981 Theo and Alex left Germany to travel the world, arriving on the shores of New Zealand. Marcel joined his brothers three years later, became a qualified wine maker and in turn the brothers released their first vintage. Today they are proud to produce an award-winning portfolio that includes a selection of seven various styles of Sauvignon Blanc plus other classic varietals from the Marlborough and Hawke's Bay regions.

Winery Contact | Marie Knight | +44 7495 219501 | marie.knight@giesengroup.co.nz

Agent/Distributor | **Giesen Wines** | Logismose | Thorbjørn Klemensen

+45 423 3329332 | salg@lmfood.dk

Ara Wines | H.J. Hansen Vin A / S | Claus Simonsen | +45 456 3128200 | salg@hjhanzen.dk

GREYWACKE Sauvignon Blanc, Marlborough 2018	DKK 139.95
Alc. 13%	

GREYWACKE Wild Sauvignon, Marlborough 2017	DKK 199.95
Alc. 13.5%	

GREYWACKE Chardonnay, Marlborough 2016	DKK 219.95
Alc. 14.0%	

GREYWACKE Pinot Noir, Marlborough 2016	DKK 225.00
Alc. 13.5%	

Named after New Zealand's prolific bedrock, Greywacke (pron. Greywacky) is the label of Kevin Judd, whose reputation is intrinsically linked with the global profile of New Zealand wine. Working with renowned vineyard sites within Marlborough's central Wairau and Southern Valleys, the Greywacke team use low-intervention winemaking to create exceptional wines distinguished by their personality, individuality and elegance.

The Greywacke range has a base of Sauvignon Blanc and Pinot Noir, the Sauvignon Blanc being produced in two distinctly different styles. In addition, there are limited releases of Chardonnay, Pinot Gris and Riesling.

Winery Contact | Kimberley Judd | +64 3 572 5425

+64 21 451 137 | info@greywacke.com

Agent/Distributor | Philipson Wine | Lars Emil Christoffersen

+45 452 1632362 | lc@philipsonwine.com

Hans Herzog Estate

herzog.co.nz



HANS HERZOG

Hans Herzog Estate Viognier, Marlborough 2017 Alc. 13.5%	DKK 230.00
---	------------

Hans Herzog Estate Spirit of Marlborough Merlot, Cabernet Franc, Cabernet Sauvignon, Marlborough 2014 Alc. 14%	DKK 265.00
---	------------

Herzog Wild Pinot Gris Marlborough 2017 Alc. 13.5%	DKK 259.00
---	------------

Hans Herzog Estate is one of New Zealand's most treasured artisan organic wineries and Hans is one of the most respected and experienced winemakers.

Unfettered by commercial considerations, the quiet and modest vigneron has adopted an experimentalist stance, cultivating an eclectic array of grape varieties, all of them highly acclaimed wines rich in varietal character showing off the covetous terroir.

Hans works the land and tending the vines with immaculate detail. From hand-pruning to hand-picking and all the hard yards in between with extremely low yields for exceptionally concentrated, vibrant wines expressing the unique terroir and a "sense of place".

Winery Contact | Therese & Hans Herzog | +64 3 572 8770 | info@herzog.co.nz

Agent/Distributor | Downunder Wines | Peter Mathies | pma@downunderwines.dk

Nautilus Estate

nautilusestate.com



🔍 Nautilus Cuvee Marlborough Brut Sparkling, Wairau Valley, Marlborough Alc.12.5%		DKK 224.00
🔍 Nautilus Sauvignon Blanc, Marlborough 2019 Alc.13%	AMW	DKK 142.00
🔍 Nautilus Pinot Gris, Awatere Valley, Marlborough 2019 Alc. 13.5%		DKK 142.00
🔍 Nautilus Pinot Noir, Southern Valleys, Marlborough 2016 Alc.13.5%		DKK 216.00
🔍 Twin Islands Sauvignon Blanc, Marlborough 2019 Alc.12.5%		DKK 104.00
🔍 Opawa Pinot Noir, Marlborough 2018 Alc.13%		DKK 157.00

Nautilus Estate of Marlborough: A thirty vintage lineage. Ever since the first fine wine from Nautilus was released, we have strived to make wines that are truly synonymous with the best of New Zealand. Our goal is to ensure that every bottle of Nautilus Estate wine is of the highest quality, reflecting the finest of Marlborough's sub-regional terroir, subtly enhanced by the best of modern winemaking techniques, so that it reaches the end consumer in a condition as perfect as the spiral form of every Nautilus shell.

Winery Contact | Adam Balasoglou | +64 3 572 6008 | abalasoglou@nautilusestate.com

Agent/Distributor | 🔍 Seeking distribution in this market.

Oyster Bay Sparkling Cuvee Rose Hawke's Bay Alc. 12.5%	DKK 120.00
Oyster Bay Sparkling Cuvee Brut Hawke's Bay Alc. 12.5%	DKK 120.00
Oyster Bay Marlborough Sauvignon Blanc 2019 Alc.13%	DKK 110.00
Oyster Bay Marlborough Chardonnay 2018 Alc. 12.5%	DKK 110.00
Oyster Bay Marlborough Rose 2019 Alc. 12.5%	DKK 115.00
Oyster Bay Marlborough Pinot Noir 2018 Alc. 13.5%	DKK 115.00
Oyster Bay Hawke's Bay Merlot 2018 Alc. 13%	DKK 110.00

The philosophy of Oyster Bay New Zealand is to produce fine, distinctively regional wines that are elegant and assertive with glorious fruit flavours - wines that drink well within a year or two of the vintage yet possess the balance of structure to reward cellaring. Oyster Bay New Zealand is owned by Delegat's Wine Estate, one of New Zealand's largest family owned wine producers - passionate about New Zealand wine for more than 60 years.

Winery Contact | Henry Currie | +44 207 061 1050 | henry.currie@delegat.com

Agent/Distributor | Mikkel Nielsen | +64 9 359 7300 | mikkel.nielsen@delegat.com

Rimapere Vineyards

edmondrothschildheritage.com

Rimapere
Baron Edmond de Rothschild



Rimapere, Baron Edmond de Rothschild, Sauvignon Blanc,
Marlborough 2019 Alc. 13%

DKK 199.00

Rimapere Baron Edmond de Rothschild, Pinot Noir,
Marlborough 2017 Alc. 13%

DKK 275.00

Rimapere means “five arrows” in Maori and simultaneously honours the Rothschild family’s coat of arms (five arrows symbolising the five sons of dynasty founder Mayer Amschel Rothschild, out to conquer the world) and traditional New Zealand culture.

Benjamin de Rothschild dreamed of creating his own Sauvignon Blanc wine. He had to find the perfect gem and corresponding jewellery box for a precise wine-growing endeavour, far from the industrial vineyards also present in Marlborough. Ideally located in the prestigious area of Rapaura, the Rimapere vineyard spans 24 hectares: 20 Sauvignon Blanc and four Pinot Noir.

Winery Contact | Anne Escalle | +64 21 734 494 | a.escalle@rimapere.com

Agent/Distributor | Greenwood Fine Wines DK | Mark R. Tychsen
+45 401 59691 | mark@greenwoodco.dk

Sacred Hill

sacredhill.com



Whitecliff Winemaker's Selection Sauvignon Blanc, Marlborough 2019 Alc. 12.5%	DKK 89.95
--	-----------

Whitecliff Winemaker's Selection Pinot Noir, Marlborough 2019 Alc. 13%	DKK 109.95
---	------------

Gunn Estate Winemaker's Selection Sauvignon Blanc, Marlborough 2019 Alc. 12.5%	DKK 99.95
---	-----------

Gunn Estate Winemaker's Selection Pinot Noir, Marlborough 2018 Alc. 13.5%	DKK 129.95
--	------------

Sacred Hill Origin Sauvignon Blanc, Marlborough 2019 Alc. 12.5%	DKK 139.95
--	------------

Sacred Hill Origin Pinot Gris, Marlborough 2019 Alc. 13.5%	DKK 119.95
---	------------

Sacred Hill Origin Pinot Noir, Marlborough 2018 Alc. 13.5%	DKK 149.95
---	------------

Sacred Hill Reserve Sauvignon Blanc, Marlborough 2018 Alc. 12.5%	DKK 139.95
---	------------

Sacred Hill Reserve Chardonnay, Hawke's Bay 2018 Alc. 13%	DKK 119.95
--	------------

Sacred Hill

sacredhill.com



Rifleman's Chardonnay, Hawke's Bay 2017
Alc. 13.5%

DKK 399.95

Deerstalker's Syrah, Hawke's Bay 2016
Alc. 13%

DKK 319.95

Sacred Hill remains one of New Zealand's largest family-owned wine producing companies, encompassing brands including Sacred Hill, Whitecliff, Gunn Estate, Wild South and Cairnbrae. Established in 1986, the company has rapidly grown from its Hawke's Bay roots. Estates now include extensive vineyards in Marlborough, together with some of the best single vineyard sites in Hawke's Bay, amongst them vineyards in the Gimblett Gravels sub-appellation. All vineyards and our winery operate under sustainable practices and are certified accordingly.

Winery Contact | Ben Stuart | +44 7507 668 026 | ben.stuart@sacredhill.com

Agent/Distributor | Novin A/S | Brian Norup | +45 22 12 00 00 | bn@novin.dk

Villa Maria Estate

villamaria.co.nz



Villa Maria Private Bin Organic Sauvignon Blanc, Marlborough 2019	OV	DKK 119.00
Alc. 13%		

Villa Maria Cellar Selection Organic Sauvignon Blanc, Marlborough 2019	OV	DKK 169.00
Alc. 13%		

Villa Maria Reserve Clifford Bay Sauvignon Blanc, Marlborough 2019		DKK 179.00
Alc. 13%		

Villa Maria Single Vineyard Taylors Pass Chardonnay, Marlborough 2018		DKK 179.00
Alc. 13.5%		

Villa Maria Private Bin Pinot Noir, Marlborough 2018		DKK 139.00
Alc. 13%		

Villa Maria Cellar Selection Organic Pinot Noir, Marlborough 2018	O	DKK 179.00
Alc. 13%		

Villa Maria Reserve Pinot Noir, Marlborough 2018		DKK 229.00
Alc. 13.5%		

Villa Maria Ngakirikiri Cabernet Sauvignon, Hawke's Bay 2013		DKK 999.00
Alc. 13.5%		

A leader in sustainability, innovation and quality, Villa Maria is recognised as an icon in the New Zealand wine industry. Truly exceptional wine made by passionate people encapsulates Villa Maria's success story. For more than 50 years Villa Maria has created approachable food and friendly wines of premium quality from New Zealand's winegrowing regions. An innovative culture and fearless pursuit of excellence is the reason Villa Maria's wines are sought after in more than 60 countries worldwide.

Winery Contact | Mary Winstone | +64 9 255 0660 | maryw@villamaria.co.nz

Agent/Distributor | Vinens Verden A/S | Peter Thuesen | peter@wine.dk | +45 456 614448


Notes




Feature Table – Shades of Pinot

Explore the Shades of Pinot in New Zealand, spanning Pinot Gris, Pinot Rosé and Pinot Noir. Compare regional expression, winemaker influence and celebrate the diverse “Pinots” of New Zealand.


1. Woven Stone Pinot Gris Ōhau 2019 €14.30
Wine in Motion, Florian Berger, f.berger@wine-in-motion.com

-
2. Ara Single Estate Pinot Gris Marlborough 2019 DKK 200.00
 Contact Marie Knight, marie.knight@giesengroup.co.nz

-
3. Mount Brown Estates Pinot Gris North Canterbury 2018 POA
 Contact Catherine Keith, catherine@mountbrown.co.nz

-
4. Prophet's Rock Pinot Gris Central Otago 2018 V POA
Kjaer Sommerfeldt, Henrik Straarup Søndergaard, hss@kogs.dk

-
5. Seifried Pinot Noir Rosé Nelson 2019 V €15.99
 Contact Anna Seifried, anna@seifried.co.nz

-
6. Mount Riley The Bonnie Pinot Rosé Marlborough 2019 DKK 75.00
 AMKA, amka@amka.dk
-



NEW ZEALAND WINE
PURE DISCOVERY

7. Stoneleigh Rapaura Series Pinot Noir Marlborough 2018 POA
🔍 Contact Anita Anderson, anita.anderson@pernod-ricard.com

8. Dog Point Vineyard Pinot Noir Marlborough 2017 DKK 399.00
Laudrup Vin & Gastronomi, Helle Hershind, info@laudrup.dk

9. Pegasus Bay Pinot Noir North Canterbury 2016 DKK 329.00
World of Wine, Peter Anderson, admin@worldofwine.dk

10. Akarua Pinot Noir Central Otago 2018 €32.00
🔍 Contact Zoe Ladyman, zoe@akarua.com

11. Akitu A1 Pinot Noir Central Otago 2016 €65.00
🔍 Contact Andrew Donaldson, andrew@akitu.wine

12. Urlar Pinot Noir Wairarapa 2017 €30.00
ET Vinimport, Eli Sandlykke, eli@etvinimport.dk



NEW ZEALAND WINE
PURE DISCOVERY

Masterclass A New Zealand Discovery

1. Rapaura Springs Classic Sauvignon Blanc Marlborough 2019 €12.99
📞 Contact Mark Bowers, mark@scvw.co.nz
📘 rapaurasprings 🐦 @rapaurasprings 📷 @rapaurasprings

-
2. Greystone Barrel Fermented Sauvignon Blanc North Canterbury 2018 POA
📞 Contact Nik Mavromatis, nik@greystonewines.co.nz
📘 greystone.wines 🐦 @greystonewines 📷 @greystonewines

-
3. Hans Herzog Grüner Veltliner Marlborough 2014 POA
Downunder Wines, Peter Mathies, pma@downunderwines.dk
📘 hansherzogestate 📷 @hans_herzogwine

-
4. Neudorf Rosie's Block Chardonnay Nelson 2018 V DKK 218.00
Laudrup Vin, Per Buhl, per@laudrupvin.dk
📘 neudorf.vineyards 🐦 @neudorfvineyards 📷 @neudorfvineyards
-

Masterclass

A New Zealand Discovery

5. Craggy Range Te Muna Road Vineyard Pinot Noir Martinborough 2017 €39.50
Philipson Wine, Lars Emil Christoffersen, lars@philipsonwine.com
f craggyrangewinery t @craggyrange i @craggyrange

-
6. Burn Cottage Moonlight Race Pinot Noir Central Otago 2016 V DKK 379.00
Laudrup Vin & Gastronomi, Thomas Dam, thomas.dam@laudrupvin.dk
f burncottage i @burncottagevineyard

-
7. Trinity Hill Gimblett Gravels Syrah Hawke's Bay 2018 POA
Wine Affair, Stefan Stjärnström, stefan@wineaffair.se
f trinityhillwines t @trinityhillwine i @trinityhillwines

-
8. Villa Maria Reserve Gimblett Gravels Cabernet Sauvignon Merlot Hawke's Bay 2018 €24.99
Vinens Verden, Peter Thuesen, peter@wine.dk
f villa-maria-estate t @villamaria_wine i @villamariawines
-

New Zealand er et landskab er fantastisk, farverne virker mere tydelige og kulturen ikke langt fra den kultur, vi møder hos os selv. Landet er kendt for de kølige vine, og de fleste forbinder primært landet med de sprøde sauvignon blanc vine fra især Marlborough samt de kølige, aromatiske pinot noir vine. Men New Zealand er mere, meget mere...

Thomas Rydberg,
Editor DinVinGuide



MIX
Paper from
responsible sources
FSC® C021017

Printed on 100% sustainably produced paper

The New Zealand wine industry is committed to protecting the unique places that make our exceptional wines and ensure that our activities lead to continually improving economic, environmental and social outcomes.

nzwine.com/sustainability

Chris Stroud | Marketing Manager - Europe
+44 0 7917 417388 | chris.stroud@nzwine.com

Stefanie von Appen | Events Manager - Europe
+44 0 7825 699281 | stefanie.vonappen@nzwine.com

@nzwineeurope @nzwineeurope, #nzwine nzwinegrowers nzwine.com